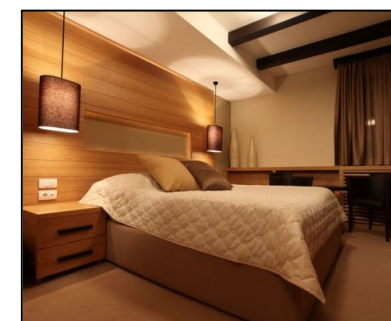
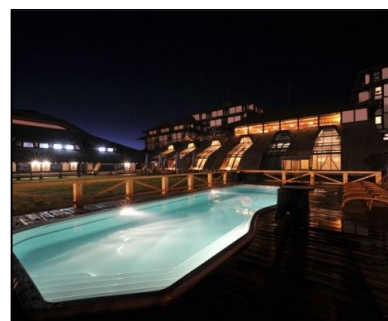




ESBa Tourism
Travel Marketing

KOPAONIK ~ WINTER 2016/17. Price list no 1, Belgrade, 01.08.2016.

Grand Hotel & Spa****



DISCOUNT 15% FOR EARLY BOOKING FOR RESERVATIONS TILL 30.09.2016.

Grand Hotel & Spa****STANDARD ROOMS										
Individual rates - valid for the period 20.11.2016 - 09.04.2017.										
Rates in € per person per night Less than minimum stay - availability on request							Rates in € per person per night – SHORT STAY Availability on request- 5 days prior to arrival, only			
PERIOD	Shift	Min. stay	service	1/2 1/3	1/1	1/3, 1/4, 1/5 family	SHORT STAY	1/2 1/3	1/1	1/3, 1/4, 1/5 family
22.11-08.12.	-	2	HB	50	75	53	-	-	-	-
08.12-11.12.	Thu/Sat	3	HB	SPECIAL OFFER SKI OPENING			-	-	-	-
11.12-17.12.	Sat/Sun	5	HB	90	135	95	-	-	-	-
17.12-30.12.	-	3	HB	79	119	83	-	-	-	-
30.12-02.01.	Fri/Mon	3	HB	159	139	191	FREE NEW YEAR'S EVE - PLACES IN THE ZONE 2			
30.12-08.01.	Pri/Sun	9	HB	139	209	167	-	-	-	-
02.01-08.01.	Mon/Sun	6	HB	116	174	139	05.01-08.01.	145	218	174
08.01-29.01.	Sun/Sun	7	HB	93	140	112	12.01-29.01.	116	174	140
29.01-12.02.	Sun/Sun	7	HB	116	174	139	02.02-12.02.	145	218	174
12.02-19.02.	Sun/Sun	7	HB	111	167	133	16.02-19.02.	139	208	167
19.02-19.03.	Sun/Sun	7	HB	90	135	95	23.02-19.03.	113	169	118
19.03-26.03.	-	4	HB	70	105	74	23.03-26.03.	88	131	92

26.03-09.04.	-	4	HB	67	101	70	30.03-09.04.	84	126	88
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Grand Hotel & Spa **** - SUPERIOR ROOMS

Rates in € per person per night Less than minimum stay - availability on request						Rates in € per person per night – SHORT STAY Availability on request- 5 days prior to arrival, only		
PERIOD	Shift	Min. stay	service	1/2	1/1	SHORT STAY	1/2	1/1
22.11-01.12.	-	2	HB	55	83	-	-	-
08.12-11.12.	Thu/Sat	3	HB	SPECIAL OFFER SKI OPENING		-	-	-
11.12-17.12.	Sat/Sun	5	HB	99	149	-	-	-
17.12-30.12.	-	3	HB	87	130	-	-	-
30.12-02.01.	Fri/Mon	3	HB	175	262	-	-	-
30.12-08.01.	Pri/Sun	9	HB	153	229	FREE NEW YEAR'S EVE - PLACES IN THE ZONE 2		
02.01-08.01.	Mon/Sun	6	HB	128	191	05.01-08.01.	160	239
08.01-29.01.	Sun/Sun	7	HB	102	153	12.01-29.01.	128	192
29.01-12.02.	Sun/Sun	7	HB	128	191	02.02-12.02.	160	239
12.02-19.02.	Sun/Sun	7	HB	122	183	16.02-19.02.	153	229
19.02-19.03.	Sun/Sun	7	HB	99	149	23.02-19.03.	124	186
19.03-26.03.	-	4	HB	77	116	23.03-26.03.	96	144
26.03-09.04.	-	4	HB	74	111	30.03-02.04.	92	138

Grand Hotel & Spa****, PREMIUM APARTMENTS

Prices are in € per suite (for the number of persons stated per night) - valid for the period 20.11.2016 - 09.04.2017.

Minimum stay - 5 nights during period 30.12.2016-08.01.2017;29.01.2017 - 19.02.2017. minimum stay 3 nights in other periods

PERIOD	Type of suite	PREMIUM	PREMIUM	PREMIUM	PREMIUM	PREMIUM	PREMIUM	PREMIUM	EXECUTIVE	PRESIDENTIAL
	Suite No.	218, 331	327, 328 451, 452, 625	111, 113	115	110, 112, 114, 067	553, 036, 051	220	223, 037, 052	224
	Service/Occupancy	1-2	1-3	1-2 (max 2 adl 1 chd)	1-4	1-3 (max 2 pax 2 chd)	1-4	1-5	1-5	1-5
20.11-30.12.	HB	285	430	430	720	570	570	720	950	1.210
30.12-08.01.	HB	460	650	650	1.020	835	835	1.020	1.320	1.450
08.01-29.01.	HB	300	430	430	720	570	570	720	950	1.210
29.01-19.02.	HB	460	650	650	1.020	835	835	1.020	1.320	1.450
19.02-09.04.*	HB	300	430	330	720	570	570	720	950	1.210

NOTE: Premium apartments 111, 113,110, 112, 114, 067, 115 are located in the new wing GRAND HOTEL & SPA

***SPECIAL OFFER for the period 13.03-09.04.2017.**

discount for children 2-12, accompanied by two adults - 1st child 50% on separate bed, 2nd child FREE of charge sharing bed

• INCLUSIVE SERVICES:

- Buffet breakfast and dinner
- Special Christmas buffet dinner (25.12.2016, 07.01.2017)
- Unlimited use of Spa & Wellness facilities in hotel Grand of 1.800m2 - indoor swimming pool 18 x 9 m, fitting room (locker, bathrobe, slippers, towel), relax zone, Sauna world – infrared sauna, Finnish sauna, russian bath, tropical rain, hammam, ice caves, kneipp, outdoor swimming pool and jacuzzi with heated water; Unlimited use of Fitness center

- Wi-Fi
- Guest insurance
- Ski storage

The price of the APARTMENT includes:

- All services in the hotel under the above information, along with additional benefits:
- Check in the room; Set a welcome-fruit, bottles of water, wine; Welcome cocktail; Personal concierge, 24; Sweet welcome gift; Fitting rooms for a good night; Good night for the youngest plasma-Sheikh; Grand set good morning: coffee, daily newspapers, magazines, juice, fresh fruit; Luxury Bogner set of cosmetics; Kids set of cosmetics; Possibility Grand breakfast served in the room; Possibility of massages in the room; Equipment for babies on request (changing table, tub, bottle heater, Kettler); Express check out; Kicks before departure; A gift at departure.

Extra charge (obligatory to be paid in advance):

- Local tax – 100 RSD (1.00 €), per person per night – for adults; children aged 7-15 years pay local tax 50.00 RSD (0.50 €) per person per night; children aged 0-7 years do not pay for the local tax

ADDITIONAL SERVICES (Prepayment)

SKI PASS (free delivery on the reception);

SKI SCHOOL, SKI EQUIPMENT (10% discount - prepayment).

Conditions for Grand Hotel & Spa****:

- Child 0-2 sharing bed, accompanied by two adults - FREE of charge in 1/2 room, 1/2 superior room
- Child 2-7 sharing bed, accompanied by two adults - 50% discount in 1/2 room , 1/2 superior room
- Child 2-12 on separate bed - 30% discount (with min. 1 adult)
- Two children 2-12 accompanied by two adults - 50% discount for each in triple (1/3) room ,1/3 family room or in 1/2 superior room with additional bed / sofa
- Two children 2-12 accompanied by two adults - 30% discount for each in 1/4 family room
- Three children 2-12 accompanied by two adults - 30% discount for each in 1/5 family room
- 3rd adult - 20% discount in triple (1/3) room 1/2 superior room with additional bed / sofa
- Two persons in 1/3 family room or in 1/2 superior room with additional bed / sofa - 20% supplement per person on the price of 1/3 family room or 1/2 superior
- Reduction for BB service: 6.00 €

Extra charge (optional to be paid on the spot):

- Childcare: children's program for ages 3 – 12 in the Kid's Club (indoor soft children's play area) with daily childcare, 6 days during the shift from 10:00 a.m – 4:00 p.m. (except on arrival and departure days); additional payment 1.200 RSD per child, per day
- Yoga, pilates, aerobic, squash, aquabic, personal training, fitness training
- Public parking, public garage

Extra charge (optional to be paid on the spot or prepaid):

- Ski school and snowboard school: 6, 5, 3 and 2-day package
- Baby cot 5 € per night
- **New Year's Eve Gala dinner at Grand Hotel & Spa**** 31.12.2016 - live performance by popular music stars**
Extra charge – prepayment till 1st December 2016:
- VIP zone 180 €, I zone 135 €, II zone 117 €; children 0-7 years free of charge; children 7-12 years 50% discount
- **Extra charge - payment on the spot:**
- VIP zone €, I zone €, II zone €; children 0-7 years free of charge; children 7-12 years 50% discount

TERMS OF PAYMENT:

- To guarantee your reservation requires a 40% (50% for early booking) of the invoiced total to be transferred within 2 working days. The balance is to be transferred at least 15 days prior to arrival. Otherwise, travel agency reserves the right to provide the guest with accommodation in alternative hotel of same category.
- In case of any change on monetary market, the agency has the right to correct prices.
- Price is guaranteed for payment of the arrangement in full, e.g. guaranteed for the amount paid and the remainder of the full price is subject to change.

METHOD OF PAYMENT:

- ADVANCE – reservation is 40% of arrangement price (into account), the rest at least 20 days before departures;

METHOD OF PAYMENT FROM ABROAD:

- Upon payment of the agency's account for the issuance of foreign currency the invoice to the customer; Bank charges are borne by the payer.
- For the international bank transfers all bank fees are to be charged from your account. Otherwise, the fees will be charged at the reception desk.
- The rate is guaranteed only for the prepayment of the invoiced total. Otherwise, the down payment value stays unchanged while the balance may be subject to changes.

Note: In case of any change on monetary market, the agency has the right to correct prices. With this price list general terms and conditions of this agency are applied.

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